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Valuing social sustainability in agriculture: an approach based on social outputs' shadow prices

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1 **Abstract**

2 Interest in sustainability has gained ground among practitioners, academics and policy-makers due to
3 growing stakeholders’ awareness of environmental and social concerns. This is particularly true for
4 agriculture. However, relatively little research has been conducted on the quantification of social
5 sustainability and the contribution of social issues to the agricultural production efficiency. This paper
6 proposes a framework based on state-contingent outputs to compute shadow prices of social outputs.
7 Our methodological approach is based on the directional distance function and illustrated using a
8 farm-level dataset from a sample of Catalan arable crop farms in 2015. Our results indicate that in the
9 sample of 180 farms included in the analysis, efficiency scores are relatively high for the three
10 alternative states of the nature considered in our state-contingent analysis. In addition, our findings
11 show that social outputs’ shadow prices are positive, indicating that producing more social outputs is
12 considered as great value to the farm. For the efficient farms, the social outputs’ shadow prices are
13 contingent upon on the state of nature, in a way that social outputs’ shadow prices increase with the
14 improvement in crop growth conditions. These results have implications in terms of EU farm payment
15 redistribution.

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17 **Keywords:** Social sustainability, Agriculture, Data envelopment analysis, Shadow prices

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1 **1. Introduction**

2 Agriculture plays a major role in providing humanity’s basic needs for food, feed, fiber and biofuel,
3 thus participating in the economic development of countries, but also contributes to the production of
4 a valuable range of non-marketable goods. These include public goods such as landscapes, food safety
5 and local food security, farmland biodiversity and enhancing the quality of the environment, as well
6 as private goods such as farmers' well-being. In the European Union (EU), the current challenge is to
7 design the EU agricultural policy, namely the Common Agricultural Policy (CAP) in a way that it
8 helps reach a satisfactory level of joint provision of public (non-marketable) goods and private
9 (marketable) goods. An agricultural policy that encourages the production of marketable goods to the
10 detriment of the public goods is no longer aligned with society's expectation. The expectations
11 nowadays are oriented towards a sustainable agriculture characterized by a competitive production
12 process that ensures the economic viability of the sector while preserving the environment and
13 improving the quality of life of farmers, farm workers and society (Franz Fischler, 2002).

14 In this context, assessments of how sustainable agriculture is, are common and various
15 approaches are available. One approach is to assess sustainable performance with the methods
16 available in the efficiency and productivity measurement literature. There are numerous examples
17 pertaining to sustainable farming and firm performance literature dealing with environmental impacts
18 of economic activities (Ağan et al., 2016; Battini et al., 2016; Chen et al., 2016; Fathollahi et al.,
19 2018; Mariantonietta et al., 2018). However, fewer studies have investigated the social dimension of
20 performance (Ferri and Pedrini, 2018; Pashaei Kamali et al., 2017) although it is now widely accepted
21 that performance should include social issues. Given the increased attention paid to social issues in
22 sustainable farming, earlier literature has been dedicated to examining the “why” question, that is,
23 why farmers need to integrate social issues in their farming practices (Allen et al., 1991; Thompson
24 and Wiggins, 2002). Little is available regarding the “what” question, that is, what is the social
25 dimension and what are the social indicators that should be taken into account to quantify the social

1 dimension of sustainability (Van Calker et al., 2007).The question of “how”¹ social outputs from
2 agricultural production technologies can be quantified and priced has not been investigated so far.²

3 In light of the foregoing, this research's main objective is to propose a method for evaluating
4 prices of social outputs, more precisely shadow prices (i.e. prices that are not directly available from
5 market transactions), by allowing for the stochastic nature of agricultural production that is to say for
6 production uncertainty. Assessing the performance of social dimension and production uncertainty
7 requires data that are not usually available, especially at farm level. We elicit this information through
8 a survey conducted to a sample of Catalan farms.

9 By doing so, we contribute to the existing knowledge on what is the social dimension of
10 sustainable farming and provide an empirical illustration of how social outputs can be quantified.
11 Further, a sound measure of the agricultural social outputs will provide a better understanding of
12 farm-level decision-making processes, which is a necessary pre-requisite for policy-makers interested
13 in sustainable farming. In the EU the new CAP programming (2014–2020), agreed upon in 2013,
14 aims at promoting the joint provision of public and private goods (European Commission, 2013).
15 Hence, providing measures of social outputs' shadow prices that account for the stochastic nature of
16 the production technology are important for the implementation and effectiveness of public
17 agricultural policies that aim to improve sustainable farming practices.

18 The remainder of this article is organized as follows. The next section presents a literature review.
19 The third section focuses on methodological issues. The fourth section focuses on results and some
20 implications on sustainability practices. The paper ends with concluding remarks and some directions
21 for future research.

¹The study therefore contributes to theory by identifying “how” (Whetten, 1989) social outputs of farm performance can be quantified.

²Only recently, Chambers and Serra (2016) have proposed a measure of firm efficiency that allows for corporate social responsibility activities.

2. Literature review

Providing non-marketable goods from agriculture and forestry is needed and chart out long-term pathways to achieve sustainable development (European Commission, 2013). The current challenge is to identify key indicators that reflect public goods. Cooper et al. (2009, p. 15) suggest that the most significant public goods from agriculture are agricultural landscapes, farmland biodiversity, water quality and water availability, soil functionality, carbon storage and climate stability, greenhouse gas emissions, air quality, resilience to flooding and resilience to fire, and additional social public goods, including rural vitality, food security, farm animal welfare and animal health. Vanni (2014) classified public goods into two categories: environmental public goods and social public goods. The first category includes farmland biodiversity, water availability and quality, resilience to flooding and fire, climate, agricultural landscape, while the social public goods category covers indicators that revolve around farming and rural life, such as farm animal welfare and health, rural vitality and food security. Social goods include not only the above-mentioned public goods, but also some private (non-marketable) goods such as farmers' quality of life. The available literature agrees that the provision of social public goods is strongly associated with social sustainability (Diazabakana et al., 2014). However, considerable ambiguity surrounds the quantification of the social dimension of sustainability (Dempsey et al., 2011; Missimer et al., 2010; Murphy, 2012; Rafiaani et al., 2018; Van Calker et al., 2007), whose analysis is less advanced than the other two pillars of sustainability (Badri Ahmadi et al., 2017; Cuthill, 2010). While achieving sustainable development requires a balanced integration of the environmental, economic, and social dimensions (Seuring and Müller, 2008).

Lebacqz et al. (2013) suggest that social dimension involves a set of indicators that include education, working conditions, well-being and health, quality of rural areas, acceptable agricultural practices and product quality. Van Calker et al. (2007) suggest that social dimension of dairy farming involves a combination of working conditions and societal sustainability which includes food safety, animal welfare, and landscape quality. Phelan et al. (2017, p. 303) assess the social dimension of agricultural and regional communities which are affected by Coal Seam Gas in Australia. Using 5-

1 point Likert type scales, the authors measure social dimension by considering the following items: (i)
2 access to healthy natural environment, (ii) access to infrastructure and economic opportunities, (iii)
3 equity and governance, (iv) social cohesion, and (v) community actualization. While current
4 definitions of sustainable agriculture focus mainly on environmental issues, a commonly accepted
5 definition of the social dimension does not yet exist (Allen et al., 1991). Different other research
6 papers have aimed at developing social sustainability indicators (Boström, 2010; GRI, 2015; Landorf,
7 2011; Serra and Poli, 2015; Staniškienė and Stankevičiūtė, 2018; Thomsen and King, 2008), these
8 often depend on the specific problem under assessment. A summary of the main social sustainability
9 indicators of the articles reviewed are presented in table 1.

10 While, a commonly accepted definition of the social dimension does not yet exist (Allen et
11 al., 1991), there appears to be some consensus across the existing literature on the relevant social
12 indicators to consider, the indicators are classified in two categories: social indicators which are
13 associated to farm community (such as farmers well-being and working conditions), the second
14 category of social indicators are related to society as a whole (quality of rural areas, contribution to
15 local employment and product responsibility) (Diazabakana et al., 2014). Measuring social dimension
16 is problematic as it is difficult to make these indicators objective and quantifiable. This is due to the
17 dominant part of the subjective factors that affect social sustainability (Edum-Fotwe and Price, 2009).
18 Several authors share the same point of view, suggesting that social sustainability tend to be more
19 subjective (Boström, 2012; Dillard et al., 2008). Self-reported qualitative information, especially
20 Likert scale have been very useful for rating subjective factors that has precedence within the
21 sustainability literature (Barr et al., 2011; Chang et al., 2018; Chung et al., 2016; Kalsoom and
22 Khanam, 2017; Law and Gunasekaran, 2012; Lozano et al., 2016; Maletič et al., 2016; Sellers-Rubio
23 and Nicolau-Gonzalbez, 2016; Vintró et al., 2014; Xiao et al., 2018).

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Table 1 Literature review on social sustainability indicators

Authors	Type	Indicators of Social dimension	Indicators measurement tool used in the study	Empirical application
Lebacqz et al.(2013)	Conceptual	Education, working conditions, quality of life, multifunctionality, acceptable agricultural practices, quality of products	Mainly qualitative	-
Van Calker et al. (2007)	Empirical	working conditions and societal sustainability (such as food safety, animal welfare, and landscape quality)	Qualitative and quantitative	Conventional and organic Dutch dairy farming
Phelan et al. (2017)	Empirical	Access to healthy natural environment, access to infrastructure and economic opportunities, equity and governance, social cohesion, and community actualization.	Qualitative	Residents affected by coal seam gas. Surat Basin region of Southeast Queensland, Australia
Boström (2010)	Empirical	workers, local communities, and indigenous peoples, Local organization, empowerment, and employment, Communication	Qualitative	Forest Stewardship Council, Sweden
Thomsen and King (2008)	Empirical	Social aspects related to business	Qualitative	Small business owners in Portland, U.S.
Global Reporting Initiative (GRI) (2015)	Conceptual	Labour practices and decent work, Human rights, Society and Product responsibility	Qualitative and quantitative	-
Staniškienė and Stankevičiūtė (2018)	Empirical	Employee participation, Employee cooperation, Equal opportunities, Employee potential development, Health and safety, External partnership	Qualitative and Quantitative	Lithuanian Association of Responsible Business
Landorf (2011)	Empirical	Social equity, Social coherence and Needs satisfaction	Qualitative and Quantitative	City of Broken Hill, Australia
Serra and Poli (2015)	Empirical	Social capital	Qualitative	Small farms in Maharashtra, India

1 Our research focuses on a set of qualitative indicators (table 2) that are related to the social
2 outcomes provided by self-rating from a sample of Catalan farmers. A four-point Likert scale was
3 adopted, and farmers were asked to evaluate their relative levels of agreement/disagreement with
4 social outcomes (table 2).

5 Given the stochastic nature of the agricultural economic activity in particular due to climate
6 variability, it is crucial to represent such analysis in a context of production uncertainty (O'Donnell
7 et al., 2010). We rely on the work of Chambers and Quiggin (2000, 1998) and use the state-contingent
8 approach to model production under uncertainty. This approach, which has its origins in Arrow and
9 Debreu (1954), considers that outputs are conditional on the state of nature in which they are realized.
10 The state-contingent approach offers two main advantages. First, it does not require any a priori
11 probabilistic assessment of production; second, its application does not depend on the decision
12 maker's attitudes toward risk. Yet to date only relatively few studies³ have applied the state-contingent
13 technology in production and efficiency analyses. (Chambers et al., 2014; Serra et al., 2014).

14 O'Donnell and Griffiths (2006) propose an application of the state-contingent framework to
15 the estimation of production frontiers. Chavas (2008) and Serra et al. (2010) estimated the cost
16 functions for stochastic technology by defining a two-dimensional state space using aggregated data
17 from the United States. Assessing Finnish agricultural production under inefficiency and uncertainty
18 without regard to the nature of producer risk preferences, Nauges et al. (2011) used state-contingent
19 model to estimate a flexible production model. Serra et al. (2014) propose farm-level technical and
20 environmental efficiency measures that allow for the stochastic conditions under which production
21 takes place using a state-contingent approach. There are very few shadow prices studies that have
22 applied state-contingent framework. Recently, Chambers et al. (2014) used a state-contingent DEA
23 framework to account for the stochastic nature of agricultural production and obtain state-contingent
24 shadow prices for nitrogen pollution for a sample of Catalan farms.

³ The lack of appropriate datasets, which require ex-ante information, may explain the few empirical applications dealing with the subject.

1 **Table 2. Social outcomes items and Likert scale values**

Statement	Likert scale value			
	STRONGLY AGREE	AGREE	DISAGREE	STRONGLY DISAGREE
Agricultural activities of my farm contribute positively to the landscape quality	4	3	2	1
Our farm products are safe for the health of the consumers	4	3	2	1
Products from the farm contribute to food security in the region	4	3	2	1
Our farm contributes positively to the local economy	4	3	2	1
Our agricultural activities contribute to the diversification and/or preservation of fauna and flora	4	3	2	1
Our farm contributes to the social fabric of rural communities	4	3	2	1
Our farm contributes to maintain basic services (schools, health facilities, etc ...) in rural areas	4	3	2	1
Our farm helps to reduce the local unemployment	4	3	2	1

1 Agricultural production results from an interaction of an economic and social system in a
2 natural environment, which implies a flow of different materials. In this context, if the production
3 process does not satisfy the physical laws, especially materials balance concerns, modeling biases
4 and erroneous inferences are likely to appear (Førsund, 2009; Murty et al., 2012). There have been
5 few studies reported that integrate materials balance principle into economics analysis. Its roots reside
6 in Ayres and Kneese (1969), Kneese et al. (1970) and Noll and Trijonis (1971). The essential idea is
7 that the total amount of materials in the inputs must equal the amount of materials in intended outputs
8 plus the materials in the residuals that may cause pollution.

9 As the environmental awareness has become of growing interest, environmental economics
10 studies have evolved to introduce the materials balance principle in the environmental production
11 technology (Coelli et al., 2007; Hampf and Rødseth, 2015; Hoang and Coelli, 2011; Murty et al.,
12 2012; Serra et al., 2014; Welch and Barnum, 2009). Introduced by Ayres and Kneese (1969) and
13 further developed by Coelli et al. (2007) the materials balance concept is considered more tightly
14 linked to economic and environmental analysis for efficiency and productivity as the appropriate way
15 to model undesirable outputs, proposing an efficiency measures that incorporate the materials balance
16 concept in a social sustainability context has the advantage of filling the gap between the conventional
17 performance analysis and social sustainability analysis and, consequently, making a relevant step in
18 sustainability performance assessment.

Table 3. The empirical shadow pricing analysis and advantages and disadvantages by estimation methodology

Method	Advantages	Disadvantages	Study examples
DEA/DDF	<ul style="list-style-type: none"> • Does not require the imposition of a functional form • It can describes completely the production technology and models joint production of multiple outputs. • Offers simplicity in calculation • Flexibility in modeling • Robust to misspecification issues • Using state-contingent technique help to circumvent the main limitation of the DEA approach by representing the stochastic technology in terms of state-contingent outputs. 	<ul style="list-style-type: none"> • As a non-parametric approach, it does not take into account random error. • Deals with relative efficiency measurement 	<p>Chambers et al. (1996) Lee et al. (2002) Singbo et al. (2015) Skevas and Serra (2017) Dakpo et al. (2017) Cecchini et al. (2018) Wang et al. (2016)</p>
SFA	<ul style="list-style-type: none"> • SFA uses a pre-defined functional form to characterize distance function, translog and quadratic forms are the most commonly used • Takes statistical noise into consideration 	<ul style="list-style-type: none"> • Parametric approach can be biased if the functional form is misspecified. • Restricted to a single output variable • Implementing state-contingent approach within SFA could lead to high collinearity issues, this is due to the important correlation between outputs in the different states. 	<p>Färe et al. (2005) Aiken and Pasurka (2003) Murty and Kumar (2002) Xie et al. (2016)</p>

1 There is already an extensive empirical literature estimating shadow prices of outputs using
2 nonparametric or parametric estimations. Färe et al. (2005b) used a quadratic directional output
3 distance function to derive shadow prices of undesirable outputs generated from a sample Electric
4 Utilities in the U.S. Murty and Kumar (2002) used stochastic frontier models for a sample of 60 water
5 polluting industries in India to measure water pollution abatement costs. Aiken and Pasurka (2003)
6 estimated translog output distance function to compute shadow prices of air pollution emissions from
7 U.S. manufacturing industries. More recently, Xie et al. (2016) estimated the shadow price of sulfur
8 dioxide emissions in China by using the parametric quadratic directional distance function. In the
9 nonparametric literature, Skevas and Serra (2017) used DEA directional distance function model to
10 derive agricultural netput shadow prices for a sample of Dutch arable farms. Lee et al. (2002) also
11 used a nonparametric directional distance function approach to calculate shadow prices of pollutants
12 for Korea's electric power industry. Dakpo et al. (2017) used DEA to assess the efficiency adjusted
13 for greenhouse gas emissions and compute shadow prices for sheep meat breeding farms in France.
14 Singbo et al. (2015) used DEA framework to estimate technical efficiency and the shadow values of
15 each input for a sample of vegetable producers in Benin. Table 3 summarizes the advantages and
16 disadvantages of the estimation methodologies of previous articles.

17 As far as we know, there is only one study on shadow prices dealing with social dimension.
18 This study considers social capital as an input similar to other conventional inputs such as labor and
19 physical capital (Serra and Poli, 2015). Building on the state-contingent approach proposed by
20 Chambers et al. (2014) that focuses exclusively on technical and environmental evaluation, and
21 extending the study of Serra and Poli (2015) that estimates non-random input shadow prices, our
22 paper takes the literature one step further by proposing an appropriate representation of the state-
23 contingent production technologies with social outputs and computing farm-level shadow prices of
24 social outcomes generated through agricultural activities.

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1 3. Methods

2 3.1 Technology modelling

3 In this article, the assessment of social outputs' shadow prices is conducted within the methodological
4 framework of nonparametric Data Envelopment Analysis (DEA) (for basic explanations on this
5 approach see (Cooper et al., 2011)). An output-oriented directional distance function (DDF) ((Färe
6 and Grosskopf, 2000)) is implemented to represent the technology of a sample of Catalan arable crop
7 farms and derive the efficiency scores. The Directional Distance Function (DDF) approach which is
8 a specification of the DEA, was proposed by Chambers et al. (1996) to allow for the possibility to
9 estimate production technology with multiple-inputs and multiple-outputs.. As a non-parametric
10 technique, the DDF does not requires assumptions on a specific functional form, which gives it more
11 flexibility and limits modeling biases and erroneous inferences. Because of its flexibility in the
12 estimation, the DDF is considered one of the most popular approach for measuring efficiency scores
13 from the envelopment approach, while shadow prices are derived by employing the multiplier from
14 of the DDF.

15 Our article follows the proposal by Chambers and Quiggin (2000, 1998) and models the
16 stochastic production technology in terms of a state contingent approach. This approach differentiates
17 production according to the state of nature in which it is realized.

18 Uncertainty is represented through the state space $\Omega = 1 \dots s$, randomly chosen by nature.
19 Random variables are represented by vector space \mathbb{R}^Ω and are differentiated from non-random
20 variables using tildes, e.g. $\tilde{y} = [y_s; s \in \Omega]$ is the random variable of y , where $y_s \in \mathbb{R}$ for $s \in \Omega$
21 represents the ex-post value of y if nature chooses state s .

22 Several random variables are considered in our representation of the overall production
23 technology T . The latter is assumed to be the intersection of two different sub-technologies⁴ (Murty

⁴ Murty et al., 2012 model a firm's production technology as the interaction of two sub-technologies: an intended output technology and an unintended output technology. In our study, two separate sub-technologies

1 et al., 2012), namely T^Y that models the production of random desirable outputs and T^{SC} that reflects
 2 the social outcomes from agricultural activities. The intersection of the two sub-technologies is
 3 represented as follows:

$$4 \quad T = T^Y \cap T^{SC} \quad (1)$$

5 The specification of the general production technology, integrating the two different sub-
 6 technologies can be represented by:

$$7 \quad T = \{(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc) : (x_n, \tilde{q}_k, \tilde{z}_k, c_d, w_a) \text{ can produce } (\tilde{y}_m, Sc)\}. \quad (2)$$

8 The first step that we consider in the specification of T is to ensure that it is consistent with
 9 materials-balance requirements. Thus, following previous research (Førsund, 2008, 1998; Serra et al.,
 10 2014), we consider that the applied runoff inputs⁵ (organic and chemical nitrogen r_k) equal to the
 11 amount of absorbed (\tilde{q}_k) by the plant in the production of the desired output technology T^Y , while
 12 the remaining quantity known as nitrogen balance (\tilde{z}_k) represents the nitrogen runoff losses that have
 13 a negative impact on the social sub-technology T^{SC} .

14 We consider the intended output sub-technology T^Y that produce M random desirable
 15 outputs, denoted by $\tilde{y} \in \mathbb{R}^M$ (for $m = 1, \dots, M$, with $M = 3$), by using a set of N traditional
 16 nonpolluting inputs ($x_n \in \mathbb{R}^N, n = 1, \dots, N$, where input x_1 represents land allocated to crops in
 17 hectares, x_2 measures the capital replacement value in euros, x_3 represents paid and unpaid labor in
 18 hours. Input x_4 measures the costs of energy in euros. Variable inputs include stochastic fertilizer
 19 inputs ($\tilde{q}_k \in \mathbb{R}^K, k = 1, \dots, K$), and non-random pesticides applications ($c_d \in \mathbb{R}^D, d = 1, \dots, D$)
 20 measured in liters. Finally, this article extends efficiency and productivity traditional measurement

are considered. One represents the production of intended or good outputs, while the second sub-technology models the production of social outputs.

⁵ The absorbed quantity of nitrogen is state-contingent since the quantity of fertilizer absorbed by plants depends on yields and can be represented by $r_k = \tilde{q}_{ks} + \tilde{z}_{ks}$, where \tilde{q}_{ks} is the quantity of fertilizer in input r_k that is captured and used by the plant, and \tilde{z}_{ks} represents the nitrogen runoff losses.

1 literature by including a social input representing working conditions ($w_a \in \mathbb{R}^A, n = 1, \dots, A$). The
 2 intended output technology is thus:

$$3 \quad T^Y = \{(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc): (x_n, \tilde{q}_k, c_d, w_a) \text{ can produce } (\tilde{y}_m)\}. \quad (3)$$

4 The social outcomes technology produces a non-random desirable social output⁶ denoted by
 5 $Sc \in \mathbb{R}$, by using a set of non-polluting inputs ($x_n \in \mathbb{R}^N$). Two polluting inputs are considered to
 6 have a negative impact on the social benefits generated through agricultural production. The first one
 7 consists in chemicals (pesticide, herbicide and insecticide) applications ($c_d \in \mathbb{R}^D$) and the second
 8 one is nitrogen runoff ($\tilde{z}_k \in \mathbb{R}^K, k = 1, \dots, K$) in kilos. It is assumed that better working conditions
 9 for farmers tend to improve the social benefits of agricultural activities. The generated social
 10 technology T^{Sc} can be expressed as follow:

$$11 \quad T^{Sc} = \{(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc): (x_n, \tilde{z}_k, c_d, w_a) \text{ can produce } (Sc)\}. \quad (4)$$

12 The overall technology T reflects the transformation process of the inputs into the random
 13 desirable outputs and the non-random social output. Regarding the disposability properties of each
 14 sub-technology, our theoretical framework is based on free disposability of desirable outputs and
 15 inputs in T^Y . The sub-process T^{Sc} displays strong disposability of social outputs as well as the
 16 conventional inputs ($x_n \in \mathbb{R}^N$), while weak disposability is assumed for chemicals applications and
 17 nitrogen runoff, which implies that c_d and \tilde{z}_k can not be reduced without additional cost.

18 So far, we have theoretically defined the production technology T . In order to specify this
 19 within a nonparametric DEA framework, we suppose that we have a set of observations on the
 20 production practices of I farms to be evaluated. By assuming a production technology with constant
 21 returns to scale, T can be represented by:

⁶ As they are qualitative factors, social outputs are measured on a Likert scale (Table 4). However, DEA models are not appropriate for non-continuous data such as Likert-scale values. As shown by Chen et al., 2015 extended DEA models for situations that Likert scale data are present. Therefore, here principal component analysis (PCA) was used beforehand to transform the Likert categorical variables into continuous variables that can be used in the DEA model (Dong et al., 2015).

1

$$T = T^Y \cap T^{Sc} =$$

$$\left. \begin{array}{l}
 (x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc): \tilde{y}_m^i \leq \sum_i \lambda^i \tilde{y}_m^i, \lambda \in \mathbb{R}_+^I \quad (5a) \\
 x_n^i \geq \sum_i \lambda^i x_n^i, n = 1, \dots, N \\
 c_d^i \geq \sum_i \lambda^i c_d^i \\
 \tilde{q}_k^i \geq \sum_i \lambda^i \tilde{q}_k^i, k = 1, \dots, K \\
 w_a^i \geq \sum_i \lambda^i w_a^i, a = 1, \dots, A \\
 \\
 (x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc): Sc^i \leq \sum_i \delta^i Sc^i, \delta \in \mathbb{R}_+^I \quad (5b) \\
 x_n^i \geq \sum_i \delta^i x_n^i, n = 1, \dots, N \\
 c_d^i = \sum_i \delta^i c_d^i \\
 \tilde{z}_k^i = \sum_i \delta^i \tilde{z}_k^i, k = 1, \dots, K \\
 w_a^i \geq \sum_i \delta^i w_a^i, a = 1, \dots, A
 \end{array} \right\} \quad (5)$$

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5 Where $\lambda \in \mathbb{R}_+^I$ and $\delta \in \mathbb{R}_+^I$ denote the intensity vectors, providing the weights assigned to each farm
6 used to define the efficient reference set for the intended outputs and the social outputs, respectively.

7 The output-oriented DEA model attempts to maximize outputs (\tilde{y}_m, Sc) without changing the
8 use of inputs $(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k)$. Although DEA does not require a priori information on the
9 underlying functional forms, it does need some assumptions on how these inputs and outputs interact.
10 Our assumption for the first process T^Y follows the direction in which the inequalities are expressed
11 in Eq. 5(a). We assume that an increase in all inputs $(x_n, \tilde{q}_k, c_d, w_a)$ will increase the crop production
12 (\tilde{y}_m) . The representation T^{Sc} assumes inequalities with different directions in Eq. 5(b): increasing
13 conventional inputs (x_n) and improving working conditions (w_a) tend to increase the production of

1 social outputs, while adding an extra unit of chemicals use (c_d) and nitrogen runoff (\tilde{z}_k) will reduce
 2 inhibit the ability to produce social outputs.

3
 4 Once a nonparametric production technology has been represented, the DDF can be used for
 5 efficiency measurement, and shadow prices can be derived from the multiplier formulation.
 6 Computing shadow prices is a method to assign an economic value to non-marketed social outcomes
 7 based on their contribution to efficiency scores. The DDF allows to simultaneously contract inputs
 8 and expand desirable outputs of a given farm using a pre-assigned direction vector (Chambers et al.,
 9 1998, 1996; Färe and Grosskopf, 2000).

10 Given $\vec{g} = (g_y, g_{Sc}) \in \mathbb{R}_+$ which represents the directional vector that measures the
 11 potential adjustments of the desirable outputs and social output to the best practice frontier, the output-
 12 oriented DDF of the overall the production technology (Eq. 1) can be represented as:

$$13 \quad \vec{D}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, \vec{g}) =$$

$$14 \quad \text{Max} \{ \beta \mid (\tilde{y}_m + \beta_1 g_{\tilde{y}_m}, x_n, \tilde{q}_k, c_d, w_a) \in T^Y \cap (Sc + \beta_2 g_{Sc}, x_n, \tilde{z}_k, c_d, w_a) \in T^{Sc} \} \quad (6)$$

15 Where $\beta = (\beta_1, \beta_2)$ is the scaling factors vector representing inefficiency measure. The choice of
 16 directions is driven by the purpose of the study. In our case we use $g_{\tilde{y}_m} = (\tilde{y}_m)$ and $g_{Sc} = (Sc)$,
 17 where farmers aim to simultaneously maximize the desirable output and social output while keeping
 18 inputs constant. A data envelopment representation is used to evaluate the directional distance
 19 function (6) and can be expressed as follows:

$$20 \quad \vec{D}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc}) = \vec{D}_{(I)}^Y \cap \vec{D}_{(I)}^{Sc} = \max_{\lambda \delta} \{ \beta_{1,m}^i, \beta_2^i \}$$

21 *st.*

$$\left. \begin{array}{l}
1 \quad \left\{ \begin{array}{l}
\overline{D}_{(I)}^Y(\tilde{y}_m + \beta_1 g_{\tilde{y}_m}, x_n, \tilde{q}_k, c_d, w_a): \quad \beta_{1,m}^i g_{\tilde{y}_m}^i + \tilde{y}_m^i \leq \sum_i \lambda^i \tilde{y}_m^i, m = 1, \dots, M, \lambda \in \mathbb{R}_+^I \quad (7a) \\
x_n^i \geq \sum_i \lambda^i x_n^i, n = 1, \dots, N \\
c_d^i \geq \sum_i \lambda^i c_d^i \\
\tilde{q}_k^i \geq \sum_i \lambda^i \tilde{q}_k^i, k = 1, \dots, K \\
w_a^i \geq \sum_i \lambda^i w_a^i, a = 1, \dots, A
\end{array} \right\} \\
\left. \begin{array}{l}
\overline{D}_{(I)}^{Sc}(Sc + \beta_2 g_{Sc}, x_n, \tilde{z}_k, c_d, w_a): \quad \beta_{2,m}^i g_{Sc}^i + Sc^i \leq \sum_i \delta^i Sc^i, \delta \in \mathbb{R}_+^I \quad (7b) \\
x_n^i \geq \sum_i \delta^i x_n^i, n = 1, \dots, N \\
c_d^i = \sum_i \delta^i c_d^i \\
\tilde{z}_k^i = \sum_i \delta^i \tilde{z}_k^i, k = 1, \dots, K \\
w_a^i \geq \sum_i \delta^i w_a^i, a = 1, \dots, A
\end{array} \right\}
\end{array} \right\} \quad (7)$$

2 Notice that $\overline{D}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc})$ represents the production technology which is
3 an interaction between the desirable output technology in Eq. 7 (a) and the social output technology
4 in Eq. 7(b).

5 The vector $\beta = (\beta_{1,m}, \beta_2)$ is non-negative, and represents the maximum feasible expansion
6 of non-random desirable outputs (\tilde{y}_m) and social output(Sc) to reach the frontier of the outputs set
7 $(\tilde{y}_m + \beta_{1,m} g_{\tilde{y}_m}, Sc + \beta_2 g_{Sc},) \in T$ where $\beta = \overline{D}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc})$.

8 The objective function in Eq. 7 (a) is to maximize the production of desirable output (\tilde{y}_m)
9 with the minimum use of inputs. The first constraint of the Eq. 7 (a) ensures that the production set is
10 feasible. In the second restriction, we are assuming that an increase in productive inputs which
11 includes crop land(x_1), capital(x_2), energy (x_3) and work(x_4), will increase the production of
12 agricultural crops. In the third and the fourth constraint, we are assuming that chemicals application
13 (c_d) and the state-contingent fertilizer that remains on the crop (\tilde{q}_k) has a positive impact on the

1 quantity of crop produced. In the last restriction in Eq. 7 (a), we specifically assume that improved
2 working conditions of the farmers (w_a) helps increasing the production of agricultural desirable
3 outputs.

4 In the social output technology model Eq. 7 (b), the objective function is to maximize the
5 production of social outputs(Sc) while holding all other inputs constant. The first restriction implies
6 feasibility of contraction of social outputs. The second constrain implies that the use of conventional
7 inputs (x_n) such as labor, will increases rural employment and thus maintains viability of rural areas
8 and, consequently, enhancing the social sustainability performance of agricultural holdings. In
9 contract to the first model Eq. (7a), in the model Eq. (7b), we impose equalities for the third and the
10 fourth constraint, these two equalities implies that an increase in the use chemicals application (c_d)
11 and the state-contingent nitrogen runoff (\tilde{z}_k) will decrease the agricultural social benefits⁷. The fifth
12 constraint assumes that good working conditions tend to improve farmer's well-being and thus ease
13 the generation of social benefits.

14 Our empirical analysis identifies the efficient farms as the ones for which β is equal to zero.
15 These efficient farms have no unique shadow prices, while inefficient farms with $\beta > 0$ are located
16 inside the best-practice frontier with a differentiable distance function which provides them a single
17 shadow price (Chambers et al., 2014; Chambers and Färe, 2008).

18 **3.2 Shadow price calculation**

19 Shadow pricing estimation is widely used in efficiency and productivity literature to measure the
20 internal value of undesirables outputs generated from production activities (Fare et al., 1993; Leleu,
21 2013; Wang et al., 2016). In this study, we use the concept of DDF to estimate shadow prices of social
22 outcomes generated from agricultural activities.

⁷ This assumption lies behind the fact that the use of agro-chemical inputs such as pesticides and fertilizers has increased agricultural production and productivity. However, environmental and health hazards from such use have increased too (Wilson and Tisdell, 2001).

1 DDF can be represented by two different forms. The first one is the envelope or primal form
 2 which is the most commonly used approach when the purpose of the study is to estimate distances.
 3 The second one is the dual multiplier form which is a “mirror image” of the envelopment form
 4 $\bar{D}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc})$ that enables the estimation of inputs and outputs shadow
 5 prices. Following previous studies (Chambers et al., 2014; Serra and Poli, 2015) the multiplier
 6 formulation can be derived as follows:

$$7 \quad \bar{E}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc})$$

$$8 \quad = \text{Max}\{\theta_{ms}y_{ms}^i + \mu Sc^i - (\omega_1 - \omega_2)c_d^i - \psi_{ks}z_{ks}^i - \eta_{ks}q_{ks}^i - \xi_n x_n^i - \sigma_a w_a^i\} \quad (8)$$

9 *st.*

$$10 \quad \theta_{ms}y_{ms}^i + \mu Sc^i \geq 1$$

$$11 \quad \sum_m \sum_s \theta_{ms}y_{ms}^i + \sum \mu Sc^i - \sum_d (\omega_1 - \omega_2)c_d^i - \sum_k \sum_s \psi_{ks}z_{ks}^i - \sum_k \sum_s \eta_{ks}q_{ks}^i - \sum_n \xi_n x_n^i$$

$$12 \quad - \sum_a \sigma_a w_a^i \leq 0 \quad \text{for all } i, i = 1, \dots, I$$

13 where $(\omega_1 - \omega_2)$, ψ_{ks} , η_{ks} , ξ_n and σ_a denote the internal values associated with c_d (chemicals
 14 application), \tilde{z}_k (nitrogen runoff), \tilde{q}_k (nitrogen removal that is absorbed by the plant), x_n (traditional
 15 inputs that include land, capital, labor and the cost of energy) and w_a (working conditions),
 16 respectively. θ_{ms} and μ refer to the shadow values of random desirable outputs and social output,
 17 respectively.

18 The shadow prices $(\omega_1 - \omega_2)$, ψ_{ks} , η_{ks} , ξ_n , σ_a , θ_{ms} and μ are derived as the solution to the
 19 multiplier problem in Eq. (8). These multiplier prices are reported for each unit. They are not market
 20 prices but they are assigned as the value of the contribution of each output and input to production
 21 efficiency, which can be very useful when dealing with netputs with non- monetary valuation.

22 The smoothly differentiable representation of the technology in Eq. (7) allows to derive a
 23 single shadow price for inefficient farms that are inside the frontier. However, as pointed out by

1 Chambers et al. (2014), in experimental studies within the field of environmental and resource
 2 economics, the resulting frontier of the enveloped inputs and output data is not smooth and contains
 3 kinks. These kinks are the extreme efficient units which instead of having unique shadow prices, are
 4 characterized by an internal value which is enclosed between a maximum and a minimum bound. In
 5 this article, we draw on the work of Chambers and Färe, (2008) that propose directional derivative
 6 concept to estimate shadow prices for the units that are operating at the kinks of the best practice
 7 frontier.

8 Based on the DDF representation of the production technology in Eq. (7), Chambers and Färe
 9 (2008) define the lower and upper bounds of the shadow prices in terms of willingness to pay (WTP)
 10 and willingness to accept (WTA), respectively, as follows:

$$11 \quad [Min \{ \partial^{y_{ms}} \vec{D}_{(I)}(\cdot) \}, Max \{ \partial^{y_{ms}} \vec{D}_{(I)}(\cdot) \}] \quad (9)$$

12 where $\partial^{y_{ms}} \vec{D}_{(I)}(\cdot)$ is the directional derivative of the envelopment form $\vec{D}_{(I)}$ with respect to the
 13 state contingent outputs \tilde{y}_m given the directional vector $g_{\tilde{y}_m}$. The upper and lower bounds, within
 14 which the shadow prices are situated, are generated when the distance function cannot be smoothly
 15 differentiated. However, for a smooth technology, upper and lower bounds correspond to the same
 16 value.

17 As shown by Chambers et al. (2014), shadow price estimation for efficient units requires
 18 deriving directional derivatives from the multiplier form in Eq. (8) as follows:

$$19 \quad [Min \{ \partial^{y_{ms}} \vec{E}_{(I)}(\cdot) \}, Max \{ \partial^{y_{ms}} E_{(I)}(\cdot) \}] \quad (10)$$

20 Where $\partial^{y_{ms}} \vec{E}_{(I)}(\cdot)$ represents the directional derivative of the multiplier version in Eq. (8). For units
 21 with a smooth technology, shadow prices are derived as the optimal solutions to the multiplier
 22 problem in Eq. (8). However, as mentioned above, the technology is not differentiable for efficient
 23 units, which leads to multiple solutions for the multiplier representation in Eq. (8). Therefore, to

1 derive these optimal solutions, the multiplier form in Eq. (8) is modified by incorporating the
 2 following constraint:

$$3 \quad \theta_{ms}y_{ms}^i + \mu Sc^i - (\omega_1 - \omega_2)c_d^i - \psi_{ks}z_{ks}^i - \eta_{ks}q_{ks}^i - \xi_n x_n^i - \sigma_a w_a^i = 0 \quad (11)$$

4 Thus, the upper (respectively, lower) bound for \tilde{y}_m can be calculated by solving the modified version
 5 in Eq. (8) which we added the constraint in Eq. (11), with \tilde{y}_m as the objective function to be
 6 maximized (respectively, minimized), which gives us:

$$7 \quad \bar{E}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc}) = Max\{\theta_{ms}\} \quad (12)$$

8 *st.*

$$9 \quad \theta_{ms}y_{ms}^i + \mu Sc^i - (\omega_1 - \omega_2)c_d^i - \psi_{ks}z_{ks}^i - \eta_{ks}q_{ks}^i - \xi_n x_n^i - \sigma_a w_a^i = 0$$

$$10 \quad \theta_{ms}y_{ms}^i + \mu Sc^i \geq 1$$

$$11 \quad \sum_m \sum_s \theta_{ms}y_{ms}^i + \sum \mu Sc^i - \sum_d -(\omega_1 - \omega_2)c_d^i - \sum_k \sum_s \psi_{ks}z_{ks}^i - \sum_k \sum_s \eta_{ks}q_{ks}^i - \sum_n \xi_n x_n^i$$

$$12 \quad - \sum_a \sigma_a w_a^i \leq 0 \quad \text{for all } i, i = 1, \dots, I$$

13 The solution derived from solving Eq. (12) corresponds to the upper shadow price bound for
 14 each of the efficient farms for its random output. The lower price bound is derived by minimizing the
 15 objective function in Eq. (12). Similarly, the upper and lower price bounds of the social⁸ output are
 16 obtained by redefining the objective function in Eq. (12) as follows:

$$17 \quad \bar{E}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc}) = Max\{\mu\} \quad (13)$$

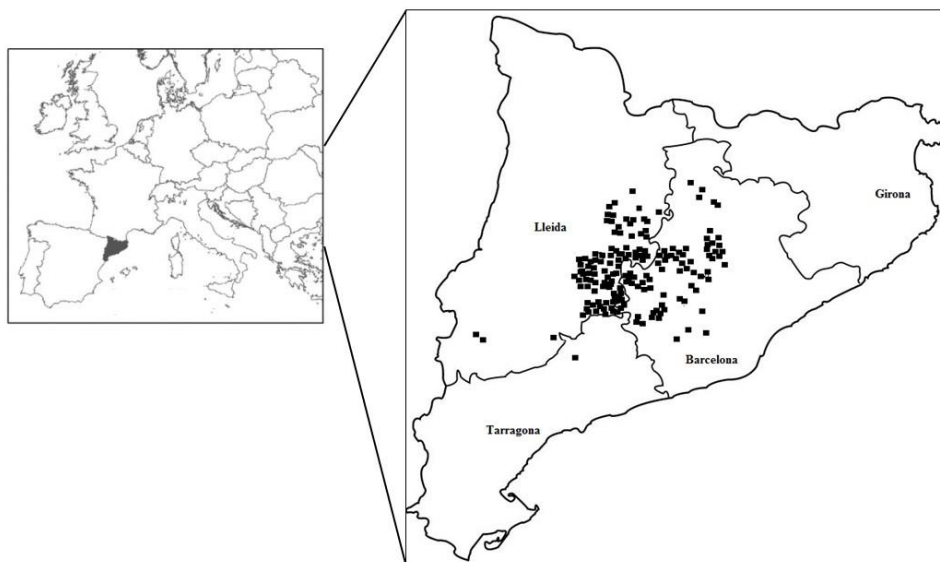
$$18 \quad \bar{E}_{(I)}(x_n, \tilde{q}_k, c_d, w_a, \tilde{z}_k, \tilde{y}_m, Sc, g_{\tilde{y}_m}, g_{Sc}) = Min\{\mu\} \quad (14)$$

19

⁸ State-contingent social outputs' shadow prices are computed as the solution of the multiplier form based on state-contingent output variables

1 3.3 Data description

2 Our research uses cross sectional, farm-level data collected from a sample of 180 Catalan arable crop
3 farms (Figure 1) specialized in the production of cereals, oilseeds and protein (COP) crops.
4 Implementing an empirical approach within state contingent technologies requires data on ex-ante
5 random variables (Chambers and Quiggin, 2000), and we rely on the work of Chambers et al., (2015)
6 to implement the data gathering process. The survey to farmers was conducted in two stages. The
7 first survey, before the growing season (2015), aimed at collecting information on planned input use
8 and ex-ante outputs, allowing us to empirically represent the stochastic production technology in
9 terms of a state contingent approach. The second survey (2016) gathered ex-post outputs data. The
10 state-contingent approach is based on the theory that production under risk can be differentiated
11 according to the state of nature in which it is realized. Three alternative states of nature are used to
12 collect data on ex-ante outputs, in bad, normal and ideal growing conditions $y = (y_1, y_2, y_3)$. For
13 more details see Chambers et al. (2015) and Serra et al. (2014).



14
15 **Figure 1.** Distribution of our sample of 180 arable crop farms Social across the region of Catalonia
16

1 The main characteristics of the sample are presented in Table 4. Two desirable outputs are
2 considered: a state-contingent crop output (\tilde{y}_n) that fluctuates on average from more than 33 thousand
3 Euros in the bad state to more than 71 thousand Euros in the ideal state of nature. The desirable social
4 outcomes (Sc) associated with agricultural activities are considered as another desirable output. To
5 derive a quantitative measure of the social output, farmers were asked to provide their appreciation
6 on a set of items. A four-point Likert scale was used to this end. The multi-items statement are
7 presented in table 4. Principal component analysis (PCA) was performed using the eight social
8 outcomes items. Two orthogonal components, with an eigenvalue greater than 1 that accounts more
9 than 65%⁹ of the information, were selected. PCAs may show negative values, which are not possible
10 to use in DEA approach. Therefore, all values were increased by the most negative value in the vector
11 plus one, thus ensuring that our data are strictly positive. For convenience purposes when estimating
12 shadow prices of the social output, the two PCA components were summed, showing an average
13 score of 7.83 where an increasing value denotes higher level of social outcomes as rated by farmers.

14 As explained above, nine inputs are used in our analysis. These include crop land (x_1 in
15 hectares), value of capital (x_2 in Euros), energy cost (x_3 in Euros), paid and unpaid labor together (x_4
16 in hours), and crop-specific inputs: quantity of chemicals applied (c) in liters, state-contingent
17 fertilizers absorbed by the crops (\tilde{q}_n in kilos) and state-contingent nitrogen balance (\tilde{z}_n in kilos). On
18 average, our sample farms cultivate 80.62 ha, have a capital value of 157 thousand Euros, devote
19 slightly more than 939 labor hours per year to the farm and spend around 4,8 thousand Euros on
20 energy.

21 While Spain accounts for almost 20% of the EU-28 consumption in 2014, our sample farms apply
22 on average 103 liters of chemicals (pesticides, herbicide, insecticide), which correspond to a rate of
23 1.28 liters per hectare. Schreinemachers and Tipraqsa (2012) report a value around 1.7 kg/ha for
24 Spain, which implies that our sample farms are below the national average. By assuming that only

⁹ Hair et al. (2010) point out that in social sciences, low percentages of variance criterion are not uncommon. Considering a solution that captures 60 percent (even less) of the total variance can be considered as acceptable.

1 the absorbed fraction by the plant has an effect on the final production, our representation treats the
2 nitrogen absorption as a state-contingent. The reason for this is that growing conditions related to the
3 environment might play a major role in determining which elements of the applied input will be fixed
4 on the plant and which elements are lost to the environment in the atmosphere and water. Thus, we
5 estimated three possible nitrogen removal quantities per farm (q_1, q_2, q_3) (see Serra et al. (2014) for
6 more details), that fluctuate from 3.7 thousand to 7.4 thousand kilos in bad and ideal crop growing
7 conditions. By computing the difference between nitrogen applied and nitrogen removed, three
8 possible nitrogen balances (one for each state of nature) were generated (z_1, z_2, z_3). The nitrogen
9 balance follows a decreasing trend while growing conditions improve as the absorbed nitrogen is
10 higher under good crop growing conditions. Finally, our inputs includes a measure of farmers'
11 working conditions¹⁰ (w_a). Farmers were asked to rate, based on a four-point Likert scale, 17 items
12 reflecting different dimensions of working conditions (workload, difficulty of the work, creativity,
13 skills development, freedom in decision making, flexibility of schedules, work motivation).

¹⁰ A principal component analysis (PCA) procedure is applied on the working conditions vector in order to reduce the number of inputs and improve the discrimination ability of the DEA model.

Table 4. Descriptive statistics

	Technology T^Y	Technology T^{Sc}	Variable description	Unit	Notation	Mean	Std. Dev.
Inputs	✓	✓	Land	Hectares	x_1	80.65	73.60
	✓	✓	Capital	Euros	x_2	157 836.59	169 036.44
	✓	✓	Energy	Euros	x_3	4 851.58	5 258.15
	✓	✓	Work	Hours	x_4	939.70	3 577.22
	✓	✓	Chemicals active ingredients applied	Liters	c_d	103.34	149.65
			Nitrogen application through fertilizers and seeds ¹¹	Kilograms	r_k	10 054.54	11 227.39
	✓	✓	Working conditions	-	w_a	4.64	0.41
	✓		Nitrogen absorbed by crops under bad conditions	Kilograms	q_1	3 629.63	3 631.72
	✓		Nitrogen absorbed by crops under normal conditions	Kilograms	q_2	5 317.00	5 210.91
	✓		Nitrogen absorbed by crops under ideal conditions	Kilograms	q_3	7 297.47	7 599.26
		✓	Nitrogen balance under bad conditions	Kilograms	z_1	6 539.73	8 676.82
		✓	Nitrogen balance under normal conditions	Kilograms	z_2	5 083.61	7 598.51
		✓	Nitrogen balance under ideal conditions	Kilograms	z_3	3 844.67	6 397.63
Outputs	✓		Crop output value under bad conditions	Euros	y_1	33 024.49	34 050.12
	✓		Crop output value under normal conditions	Euros	y_2	52 114.47	50 695.80
	✓		Crop output value under ideal conditions	Euros	y_3	71 570.62	72 414.69
		✓	Social output	-	SC_g	7.83	1.41

¹¹ Nitrogen application r_k has not been used directly in this analysis, since it was used to implement the materials balance principles, as the total amount of applied nitrogen represents the part that has been absorbed by the crops, plus the part that remains in the environment (runoff), according to $r_k = \tilde{q}_{ks} + \tilde{z}_{ks}$.

1 **4. Results**

2 Table 5 shows the averages and the frequency distribution of the overall efficiency scores
3 calculated with DDF for each state of nature. The efficiency ratings for best performing farms that
4 are derived for each state in this evaluation would only represent the set of units considered in the
5 analysis. Our findings show relatively high performance of the sample farms, indicating strong
6 efficiency in the usage of inputs, which is compatible with previous literature findings (Godoy-Durán
7 et al., 2017). A small difference is observed across the different states of nature, from 85% for the
8 bad state of nature to 88% for the normal and ideal crop growing conditions. This suggests that most
9 of the farms are operating close to the best–practice frontier, with 21 farms observed as fully efficient
10 (i.e. on the best-practice frontier) under bad conditions, 25 under normal conditions, and 30 under
11 ideal growing conditions. Figure 2 summarizes the scores as a graphical representation in the form of
12 histograms and nonparametric kernel density functions. Strong negative skewness for the three states
13 of nature suggests that many farms are located near to the full efficient level of one. However, a non-
14 unimodal distribution can be observed for the three panels (confirmed by Hartigans’ dip test for
15 unimodality) with many farms having an efficiency score around 0.85 and 0.95.

16

17 **Table 5. Distribution of farms depending on their DEA efficiency scores**

Efficiency interval (%)	Number of farms		
	Calculation under bad state of nature	Calculation under normal state of nature	Calculation under ideal state of nature
$0 < \epsilon < 10$	0	0	0
$10 < \epsilon < 20$	0	0	0
$20 < \epsilon < 30$	0	0	0
$30 < \epsilon < 40$	0	0	0
$40 < \epsilon < 50$	0	0	0
$50 < \epsilon < 60$	2	0	0
$60 < \epsilon < 70$	11	3	2
$70 < \epsilon < 80$	46	33	39
$80 < \epsilon < 90$	54	56	56
$90 < \epsilon < 100$	46	63	53
$\epsilon = 100$	21	25	30
Average Score (%)	85,47	88,55	88,27

18

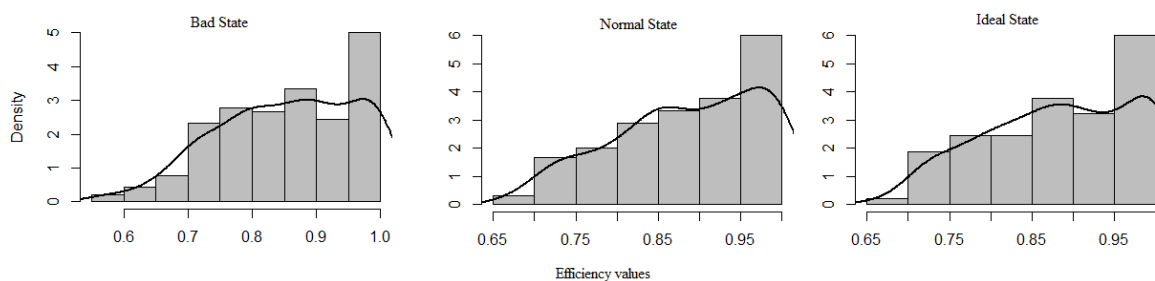


Figure 2. Histograms with an overlaid kernel density estimate for the different overall efficiency scores

As explained in the methodological section, the solution for the multiplier representation is unique for the inefficient farm and provides a measure of the shadow values that each farm allocates to its netputs bundle. For the efficient farms, we follow Chambers and Färe (2008) approach to compute the multiple shadow prices solutions. Table 6 presents average shadow prices of social outcome and desirable state-contingent outputs for the efficient and non-efficient farms. The calculated average shadow prices of desirable state-contingent outputs for efficient and inefficient farms are positive, implying that the production of desirable outputs contributes in a positive way in adding value for the farms. This finding supports the positive relationship between social issues and production performance (Chen and Holden, 2018; Chopin et al., 2016; Sáez-Martínez et al., 2016; Tang, 2018) and is in line with previous research (Petit et al., 2018)

For the efficient and non-efficient farms, results show a downward trend of the desirable outputs' shadow prices as crop-growing conditions improve. In other words, producing an additional unit of good output will eventually cost less in the ideal growing conditions. For the efficient farms, our results suggest also a decreasing range of shadow prices with the improvement in crop growth conditions. A lower WTA in the ideal state of nature than in the other states of nature indicates that farmers are willing to engage in producing more units of the good output as the conditions are improving. This result is not surprising and indicates that the farm's marginal costs are lower when nature chooses the ideal state. Our findings are consistent with previous studies reporting that upper and lower bounds of desirable outputs' shadow prices are lower in the ideal state of nature than in the other states of nature (Chambers et al., 2014).

Table 6. Descriptive statistics of shadow prices of desirable state-contingent output and social outputs for efficient and inefficient farms

		Inefficient farms			Efficient farms					
		Average	Min	Max	WTP			WTA		
State of nature	Average				Min	Max	Average	Min	Max	Average
Desirable outputs	Bad	3,78E-05	-5.23E-07	3.26E-04	6.53E-07	0,00	1.30E-05	5.12E-05	3.81E-06	1.82E-04
	Normal	2,53E-05	0.00	1.47E-04	5.90E-07	0,00	8.75E-06	2.94E-05	2.58E-06	1.10E-04
	Ideal	1,70E-05	0.00	8.13E-05	5.02E-07	0,00	7.63E-06	1.98E-05	1.74E-06	6.77E-05
Social outputs	Bad	1 219.64	-34 013.77	90 692.84	0.00	0,00	0.00	830.34	98.15	2 884.41
	Normal	565.79	0,00	16 002.73	0.00	0,00	0.00	931.25	170.40	3 432.37
	Ideal	1 092.41	0,00	45 231.84	0.00	0,00	0.00	2 033.11	250.82	16 232.18

1 The social outputs' shadow prices¹² are provided in table 6. These shadow prices values are
2 computed using desirable outputs' market price. The most striking fact of these results is the upward
3 trend in the shadow prices as growth conditions improve for the efficient farms. Indeed, the WTP and
4 WTA of social outputs are larger in the 'ideal' state of nature than in the other states of nature. The
5 WTA fluctuates from 830€ in the bad state to 2033€ in the ideal state, suggesting that when nature
6 goes from poor to favorable growing conditions, the efficient farms require 1203€ more to engage in
7 producing one unit of social output. This finding suggests that these efficient farms prefer to allocate
8 more resources in the production of desirable outputs than of social outcomes. Positive social
9 externalities can add value to the farm, however they are costly to generate. Thus, when growing
10 conditions are ideal, these efficient farms choose to focus on private benefits over social and public
11 benefits, conferring more relevance to their own private financial performance. This finding is
12 consistent with previous studies that demonstrated that sustainable practices with high economic
13 cost/benefit ratio are unlikely to be adopted (Hillis et al., 2018; Magon et al., 2018). As shown by
14 Chambers et al. (2014), when the shadow price range of the efficient units encompasses zero, this
15 indicates that the farms are operating at their private optimum level. All our efficient sample farms
16 show a zero social output shadow prices at the lower bound.

17 **5. Implication for theory and practices on sustainability**

18 Relying on the main findings of this study, contributions and theoretical implications for different
19 streams of research emerge. First, our article is among the pioneers that investigate the shadow prices
20 of agricultural social outputs from the point of view of academic scientists. Few existing studies have
21 considered the social dimension of firm performance within the production and efficiency literature.

¹² As the quantitative measure of social output is derived using PCA, an accurate identification and measurement of one unit of social output is not easy to establish. However, for a better understanding of these results, it would be sufficient to interpret the social output's shadow price as a measure of how much an efficient farm is willing to accept (respectively, pay) for producing (respectively, giving up) one more unit of social output. An identification of these magnitudes across the different states of nature could provide a relevant information when investigating the decision making process at farm-level.

1 This demonstrates the general importance of extending the scope of previous research to quantify
2 social outputs by allowing for the stochastic nature of agricultural production.

3 With regard to the field of farm management, this study emphasizes the importance of
4 conceptualizing sustainable farming as a multidimensional construct. While many studies still focus
5 exclusively on environmental issues, it rather seems necessary to adopt a more differentiated
6 approach and expand the scope of analysis to the social dimension, which is very important for
7 evaluating overall sustainability (Macombe et al., 2013). Furthermore, this study answers the call of
8 public authorities that suggested a wider perspective in rural areas by targeting economic,
9 environmental, and social objectives (European Commission, 2007, 2001).
10 Incorporating the stochastic nature of production technologies into efficiency and performance
11 analysis can be an important step in understanding the process of managerial decision-making, which
12 can be relevant in developing models and theories of farmers' behavior in managing production
13 uncertainty. Another theoretical implication for research deals with the link between agricultural
14 subsidies and production efficiency. Many studies have considered this association, however, our
15 conceptual approach clearly brings a new perspective in subsidy redistribution scheme.

16 In addition to the discussed implications on sustainability theory, several practical
17 implications emerge from the results of this paper. The study's results suggest that shadow prices of
18 social outputs are positive, which indicates that engaging in social sustainable agriculture provides
19 benefit for the farm. A policy implication of this finding is that the rural community is able to make
20 social and economic performances complementary rather than substitute. As a result, promoting
21 social sustainability through creating new public services, local development, product responsibility
22 and social cohesion is likely to lead to improved farm financial health.

23 Results also indicate that social outputs' shadow prices are contingent upon the growing
24 conditions. The shadow prices follow an upward trend as crop-growing conditions improve. A key
25 implication of this perspective on sustainability is that optimally-designed regulations and policies
26 supporting socially responsible farming should take into account the state-contingent nature of

1 farmers' management. Government subsidies could be a major policy instrument to encourage and
2 promote the production of social benefits, helping to ensure sustainable farming systems. This
3 empirical evidence (Unay-Gailhard and Bojnec, 2016; Varela-Candamio et al., 2018) suggests that
4 subsidies could be used to stimulate public social benefits production, with higher incentives in the
5 ideal state of nature than in the other states of nature.

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7 **6. Concluding remarks**

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9 Maintaining viable rural communities is one of the key strategic aims of the EU's agricultural policy
10 set out in Communication 672/2010 entitled "the CAP towards 2020" (European Commission, 2010).
11 To fulfill this aim, policy-makers need a better understanding of farmers' decision making process
12 related to social sustainability challenges. In this context, the objective of our article was to provide
13 an empirical evidence that could help support EU agricultural policy-makers. Specifically, it
14 estimated shadow prices of agricultural social outputs, accounting for the stochastic conditions under
15 which production takes place, using a sample of Catalan farms.

16 Economic performance is an essential requirement for sustainable development and rural
17 viability. In this regard, our results suggest that our sample farms show high performance scores, from
18 85% for the bad state of nature to 88% for the normal and ideal crop growing conditions. This suggests
19 that farm performance is increasing with an improvement in crop growth conditions. Measures of
20 farm performance are needed to identify inefficient and efficient farms. In our article, unique shadow
21 prices were computed for non-efficient farms, while for efficient units, the proposal by Chambers and
22 Färe (2008) was used to derive upper and lower shadow price bounds, these two bounds representing
23 the interval within which the shadow price changes.

24 Results show that average shadow prices of desirable state-contingent output and social
25 outcomes for efficient and inefficient farms are positive, suggesting that the production of desirable
26 marketable outputs and of non-marketable outputs makes a positive contribution to the farm

1 production efficiency. Our social outputs' shadow prices estimation makes a meaningful contribution
2 to the literature. First, it represents the first attempt to compute shadow prices of social outcomes
3 while accounting for the stochastic nature of the production technology. Second, our findings suggest
4 that the decision-making process of the efficient farms in dealing with social issues are stochastic and
5 strongly dependent on the growth conditions. This implies that policy-makers should adjust their
6 instruments according to the stochastic environmental conditions. An optimal redistribution of rural
7 development support (which is channeled through the so-called 'second pillar' of the CAP), by
8 increasing the payment with the improvement in crop growth conditions, would likely enhance the
9 effectiveness of greening the CAP.

10 Our analysis was applied to a sample of Catalan farms, with the DEA method that provide
11 relative measures within a specific sample. It is therefore difficult to generalize our empirical findings
12 to other case studies. However, our conceptual approach clearly contributes to the existing literature
13 on sustainability by providing to academics and policy-makers an innovative approach that allows
14 the virtual quantification of the social dimension of sustainable agriculture. Such approach could be
15 applied to various case studies, in particular where the uncertainty of growing conditions is high.

16 To further understand the social dimension of sustainable farming, future research should
17 clearly identify a broader range of social sustainability indicators to obtain more detailed information
18 on this issue, which would allow for more accurate assessment of the social dimension of sustainable
19 farming performance. Further extensions of this work could also consider other techniques. For
20 example, a meta-frontier analysis in a DEA framework (O'Donnell et al., 2008) would allow a
21 comparison of different types of farms operating in different regions or under different technologies,
22 in order to identify which type's technology is the more productive in terms of social outputs.
23 Assessing social sustainability performance by comparing cereal farms versus non-cereal farms
24 would be very relevant. Another interesting area for future research would involve the consideration
25 of regional differences based on environmental issues, as nitrate pollution strongly affects the
26 Mediterranean coast (European Commission, 1999), it would be interesting to investigate how

1 environmental sustainability practices affect the social dimension, by assessing the social outputs'
2 shadow prices for farms operating in nitrate vulnerable zones compared to farms that operate in less
3 vulnerable areas. Finally, another interesting area for future research would be to compare results
4 obtained with our nonparametric approach with those estimated from a parametric approach where
5 the production function has to be fully specified.

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